Roima Product Portfolio

Return on Investment for Manufacturing Advantage

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Roima Intelligence
Leading Edge Supply Chain
Software Solution Provider

Step into a world where innovation meets operational excellence with Roima's solutions tailored for manufacturing, warehouse management, and logistics. Enhancing efficiency, optimizing inventory, and revolutionizing distribution for elevated operations.

Mindful of today and tomorrow
Unlocking sustainable success
and ROI through Digitalization

Roima drives sustainable success for businesses through advanced digitalization, offering cutting-edge supply chain solutions for increased profitability and resilience. As a global specialist, Roima combines technical expertise to deliver tailored solutions and reliable, scalable products with data-driven proof of value ensuring smooth integrations, efficient operations, and optimized supply chain management.

Going beyond, Roima aims to deliver clients return on investment through strategic digitalization, reinforcing our commitment to ensure lasting success.

Offices in 5 countries

$60M/€50M+ revenue

400+ Professionals

500+ Customers

Elevating your operations with a green touch

Roimas' innovative digital solutions integrate sustainability and efficiency, striking a perfect balance between environmental responsibility and heightened profitability.

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Innovations for Manufacturing Success
Unlocking the power of Roima's Digital Thread Solutions

Reshaping data management for sustainable success and staying ahead in the dynamic landscape requires embracing innovative approaches. Manufactures worldwide benefit from adopting the revolutionary concept of the Product Digital Thread.

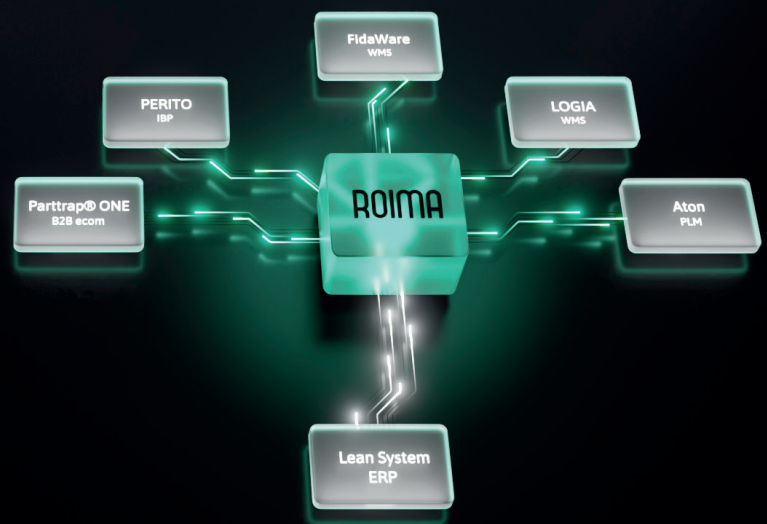## The Stages in the Product Lifecycle

Roima's Digital Solutions supports manufacturers across the entire product lifecycle with innovative solutions, optimizing processes for efficiency and sustainable growth.

PERITO IBP Business Planning

FidaWare & LOGIA WMS Warehouse Mgmt System

Lean System MOM/MES/ERP

Parttrap ONE CPQ/Spare Parts Management/B2B ecommerce/PIM

Aton PLM Product Lifecycle Management

Muli-CAD	Product Mgmt & Design	Sales	Manufacturing	Delivery	Service

EBOM	Configuration	Order	MBOM	Production	Shipment	Service Contract	Spare Parts Sales	Service Works

The Roima Wire
Integrated Solutions

Roima offers an integrated ecosystem of solutions that streamlines processes and ensures a connected data flow throughout the entire product lifecycle. The products can function independently or synergize effectively when combined under The Roima Wire, intertwining them through shared data and collaboration.

- Warehouse Management System | **WMS**
- Digital Commerce Platform | **B2B ecommerce**
- Product Information Management | **PIM**
- Product Lifecycle Management | **PLM**
- Integrated Business planning | **IBP**
- Enterprise Resource Planning | **ERP**
- Manufacturing Operations Management | **MOM**
- Manufacturing Execution System | **MES**

FidaWare WMS

PERITO IBP

LOGIA WMS

Parttrap® ONE B2B ecom

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Aton PLM

Lean System ERP

ROI for Manufacturing advantage

Roima maximizes ROI by optimizing efficiency at every turn. See your manufacturing processes become leaner, faster, and more profitable.

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Product Lifecycle Management

Aton PLM

Ideate, create, and nurture your product
till it becomes a resounding success

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Product Lifecycle Management

Aton PLM

Aton is the foundation for efficient Product Life Cycle Management (PLM). Designed to streamline your business operations, Aton offers comprehensive management of all your product information, including documents, items, item structures (Bill of Materials), components, changes, and more. With Aton's advanced data management and security features, you can rest assured that your team will always have access to the most up-to-date information, regardless of their location.

Key features

- Product data management (PDM)
- Documentation management
- ERP & CAD integrations
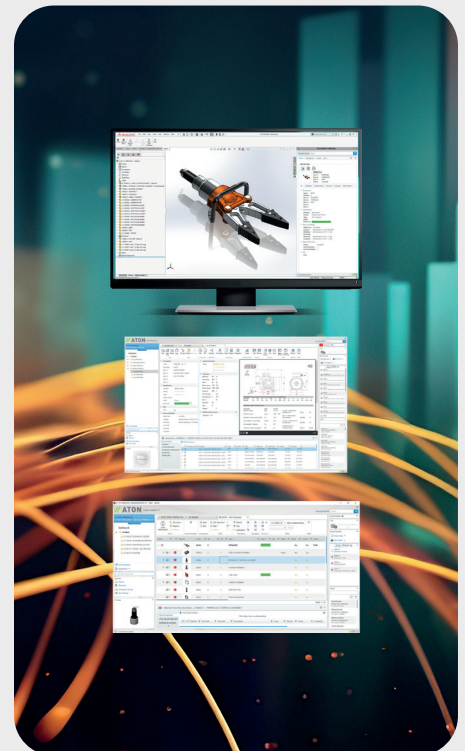- Change management
- Modular solution

Key benefits

- Maximize your productivity
- Manage your product portfolio
- Collaboration tool
- Digitalize your business processes
- Centralized data management

Platform components & Highlights

- Item & Structure management
- Document management
- Change process management
- Digital twin
- Workflow
- Multi-Software approach
- Recipe management (F&B)
- Business data modeling
- Project module

Hosting & License

License model: SaaS
Hosting: Cloud and/or On-premises

Sample Customers

Examples of Aton PLM customers

TOSHIBA   **Valmet**   **Logisnext** MITSUBISHI LOGISNEXT EUROPE   **STERIS**

nedap   **marel**   **AXOPAR**   **VAISALA**

"Thanks to a functional product data management system, we always know exactly what has been delivered to each customer"

15% increase in overall operational efficiency

Aton in the Digital Thread

Aton PLM Product Lifecycle Management

Muli-CAD	Product Mgmt & Design	Sales	Manufacturing	Delivery	Service
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Warehouse Management System

FidaWare WMS

Catapult your profits and boost efficiency
with a powerful WMS

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Warehouse Management System
FidaWare WMS

FidaWare Warehouse Management System (WMS) is a cutting-edge solution designed to streamline and optimize warehouse operations, providing businesses with advanced tools for efficient inventory management and order fulfillment. With its scalable and customizable features, FidaWare WMS caters to the diverse needs of industries, ensuring a seamless and intelligent approach to warehouse logistics.

Key features
- Real-Time Inventory Tracking
- AI-Driven Automation
- Scalability and Customization
- Integration with ERP Systems
- User-Friendly Interface
- Multiwarehouse Support
- Efficient 3PL Service Support 2D/3D
- Tool for Warehouse Layout

Platform components & Highlights
- Inventory Management with real-time updates
- Streamline Order Processing and Fulfillment
- Warehouse Automation
- Reporting and Analytics Dashboard
- Scalability Module
- User Training and Support
- Browser-Based UI

Key benefits
- Enhanced Operational Efficiency
- Accurate Order Fulfillment
- Cost-Effective Solutions
- Regulatory Compliance
- Strategic Decision-Making

Hosting & License

License model: License or SaaS
Hosting: On-prem

Sample Customers
Examples of FidaWare WMS customers

Refresco   Metsä   Valio   barona
FRONERI   VALMET AUTOMOTIVE   OSTP   FIBOX

"Simpler warehouse administration gives us the possibility to use the same amount of resources more efficiently in order to handle increasing volumes"
Johnny Wallén, Spendrups Bryggeri AB

15% increase in overall operational efficiency

FidaWare in the Digital Thread

FidaWare WMS Warehouse Management System

Muli-CAD	Product Mgmt & Design	Sales	Manufacturing	Delivery	Service

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Agile Factory ERP

Lean System

Insightful solutions for complex
industrial operations

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Agile Factory ERP

Lean System

Lean System is configurable, fit-for-purpose solution for manufacturing companies. Lean System efficiently manages Manufacturing Operations as well as Service Operations forming the solid foundation for Product Digital Thread. Lean System helps manufacturing companies enhance sustainability, streamline operations, optimize resource allocation and maximize productivity.

Key features

- Manufacturing Operations Mgmt **MOM**
- Manufacturing Execution **MES**
- Advanced Planning & Scheduling **APS**
- Service Operations Management
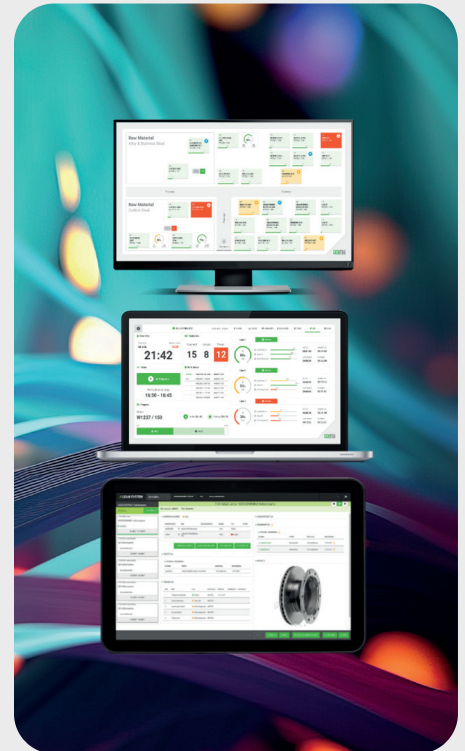- Modular and Conigurable Platform

Key benefits

- Maximized Productivity
- Optimized Resource Allocation
- Reduced Downtime
- Real-time situational awareness
- Improved operational efficiency

Platform components & Highlights

- ✓ Manufacturing Operations Mgmt
- ✓ Manufacturing Execution System
- ✓ Production Planning & Optimization
- ✓ Enhanced Material Management
- ✓ Digital Quality Management
- ✓ Service Operations Management
- ✓ Supply Chain Management
- ✓ Project Management
- ✓ Factory Digital Twin

Hosting & License

License model: SaaS
Hosting: Cloud & On-Premises

Sample Customers

Examples of Lean System customers

SANDVIK   **VALMET AUTOMOTIVE**   **°BLUEFORS**   **CRIMPPI**

PLANMECA   **BRONTO SKYLIFT®**   **AMADA®**   **8760 Fastems**

"Streamlining material flows by Lean System increased production by 25%"

40% more production capacity due to improved production

Lean System in the Digital Thread

Lean System MOM/MES/ERP

Muli-CAD	Product Mgmt & Design	Sales	Manufacturing	Delivery	Service
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Warehouse Management System

LOGIA WMS

The platform that manages and optimizes warehouse and logistics operations

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Warehouse Management System
LOGIA WMS

LOGIA WMS is a standard solution that is setup and configured to efficiently support the specific customers' requirements for process support. The system is parameter based and based on a set of WMS and fully integrated WCS modules that enables optimization of the full operation in manual as well as in automated areas.

Key features

- Workflow optimization
- Automated planning and job scheduling
- Support for a range of picking flows
- Value Added Services
- Packaging and shipping control
- Lane and distribution routes control
- Integrated warehouse automation control

Key benefits

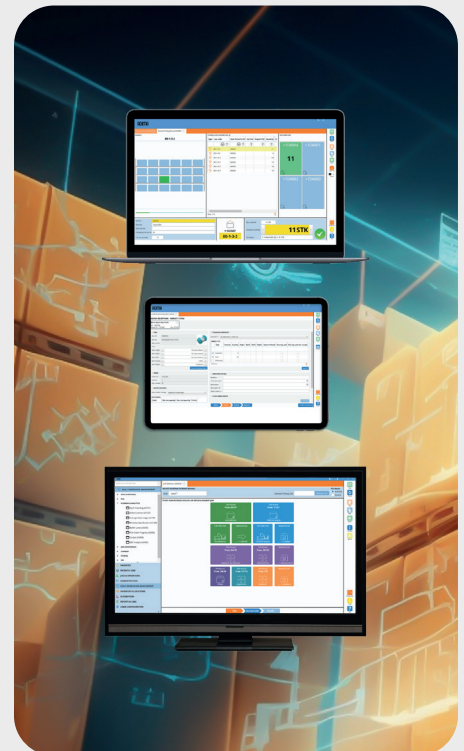- Dynamic operational optimization
- Automated planning & simulation
- The most user-friendly solution
- Support for customer specific services
- Short ramp-up time new employees
- Integrated control for warehouse automation

Platform components & Highlights

- Intuitive graphical user interface
- Strategy based picking/replenish
- Automated planning & optimization
- Job assignment based on business rules
- Optimal flows – no waste time
- Customer specific value added services
- 6-8 new releases yearly

Hosting & License

License model: SaaS
Hosting: On-Premises

Sample Customers
Examples of LOGIA WMS customers

ALFA LAVAL · Volkswagen · WÜRTH · Audi
Tupperware® · MAN Energy Solutions · SWIX · MIGATRONIC

"We have reduced the number of warehouse employees from 24 to 11 after the implementation of LOGIA and with the same transaction volume"
- *Tommy Bøg, HIFI Klubben*

We have reduced the logistical costs with 50% since the implementation of LOGIA WMS

LOGIA WMS in the Digital Thread

LOGIA WMS Warehouse Management System

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B2B ecommerce & PIM

Parttrap® ONE

Everything you need for B2B ecommerce
in one solution

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B2B ecommerce & PIM

Parttrap ONE

A digital platform with everything you need for B2B ecommerce and Customer self-service in ONE solution. Parttrap® ONE seamlessly unifies development, implementation, support, and training under one roof. This approach saves time, speeds up implementation, and guarantees impressive ROI. Experience the convenience of a comprehensive solution that brings everything together.

Key features

- Unified Platform
- Customization Capabilities
- Multi-channel Integration
- Advanced PIM
- Scalability and Flexibility

Key benefits
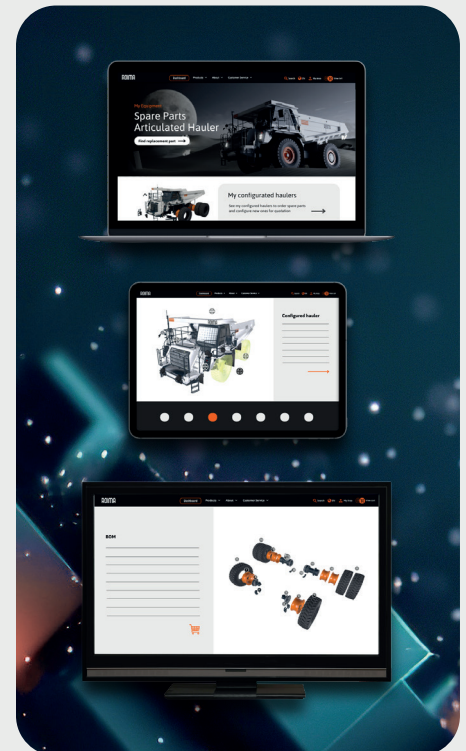
- Enhanced Efficiency
- Improved Customer Experience
- Increased Sales and Revenue
- Data Accuracy and Consistency
- Adaptability and Future-Proof

Platform components & Highlights

- Advanced PIM
- CMS + Headless
- ERP-integration
- B2B ecommerce
- Spare Parts Management
- CPQ-O Configure Price Quote Order
- Full 3D Experience
- Self-service 24/7

Hosting & License

License model: SaaS
Hosting: Cloud and/or On-prem

Sample Customers

Industrial manufacturers with complex products, after market sales and a dealer network

McDonald · VOLVO · STELLAR TRUCK & TRAILER · MAXON

permobil · Broil King · PLANMECA · CRAIG

> "Our 15-year partnership is driving the best Spare Parts Webshop for our growing customer base."
> *Eric Stroot, Logisnext Europe*

Year one: Spare parts sales doubled & incorrect orders were eliminated

Parttrap ONE in the Digital Thread

Parttrap ONE CPQ/Spare Parts Management/B2B ecommerce/PIM

Muli-CAD	Product Mgmt & Design	Sales	Manufacturing	Delivery	Service

| EBOM | Configuration | Order | MBOM | Production | Shipment | Service Contract | Spare Parts Sales | Service Works |

Integrated Business Planning Solution

PERITO IBP

Supply chain platform enabling unmatched
supply chain and ESG optimization

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Integrated Business Planning

PERITO IBP

Integrated Business Planning (IBP) solution designed to optimize the supply chain planning capabilities of the ERP. PERITO IBP consists of several vital modules that cover the entire S&OP/IBP process and allow you to create real concurrent planning in the supply chain. The simulation-based planning (Digital twin) results in world-class S&OP operation reducing working capital, high ROI and low total cost of ownership.

Key features

- World-class S&OP operation
- Advanced IBP capabilities
- Digital Twin simulation
- Integration to ERP
- High ROI

Key benefits

- Data-driven proof of value
- Concurrent planning
- Optimization
- Reduce working capital
- Keep customer promise

Platform components & Highlights

- Demand Planning
- Supply Planning
- Inventory Planning
- Scenario Planning
- Control Tower
- Financial forecasting
- Sustainability Planning
- Master data management
- ERP integration

Hosting & License

License model: SaaS
Hosting: Cloud and/or On-premises

Sample Customers
Some short text about the type of clients

Vestas   **ENVASES**   **TIBNOR**   **Ambu**

Nortura   **DANISH DEFENCE**   **dlg**   **LINAK**

> "With such significant results in our supply and demand planning, finding the money has not been a problem"
>
> *Nick Nørreby, Head of Logistics, Supply, and Planning at Thise Dairy*

Reduce working capital by 20-40%

Perito IBP in the Digital Thread

Perito IBP Business Planning

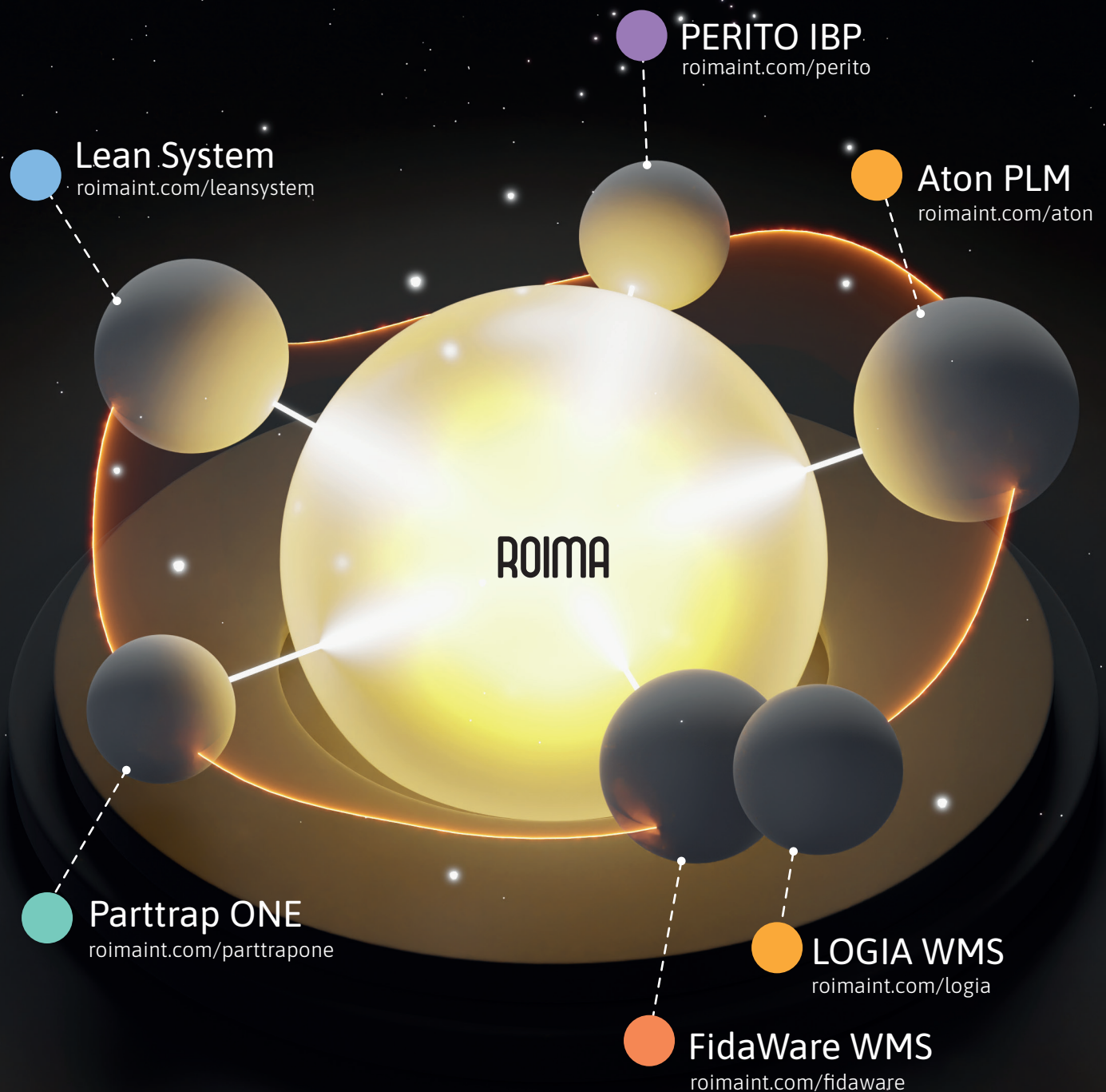| Muli-CAD	Product Mgmt & Design	Sales	Manufacturing	Delivery	Service
EBOM	Configuration · Order	MBOM	Production · Shipment	Service Contract	Spare Parts Sales · Service Works

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Want to continue exploring the world of Roima's Digital solutions for Manufacturers?

Enter the Roimaverse
and pick your destination

PERITO IBP
roimaint.com/perito

Aton PLM
roimaint.com/aton

Lean System
roimaint.com/leansystem

ROIMA

Parttrap ONE
roimaint.com/parttrapone

LOGIA WMS
roimaint.com/logia

FidaWare WMS
roimaint.com/fidaware

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